

Regional Lifesaving Specialist (RLS) Position Summary

The Regional Lifesaving Specialist (RLS) plays an integral role in the daily operational efficiency of GoRescue. This will be utilized to fulfill a variety of onsite and open enrollment courses for our client, while executing special projects, deliveries, and events/expos as needed. This is a full-time position spanning the needs of our company funded with a solid base salary coupled with aggressive commission incentives.

Minimum Requirements

The ideal candidate should have the following:

- Deeply passionate about fulfilling the mission, vision, and values of company
- Excellent communication and presentation skills
- Associate degree or equivalent preferred
- Minimum of one (1) year as an active AHA BLS Instructor in good standing (preferred)
- Experience teaching or assisting with at least twelve (12) CPR courses in the last year (preferred)
- Background in teaching, coaching, educating, or training (preferred)
- Must be willing and able to travel around the region as needed on short notice
- Must be willing and able to remain overnight (company-paid hotels) as needed on short notice
- Must be able to successfully manage and care for time, travel, scheduling, equipment, and vehicles
- Must be able to work any day or time as needed by the company (except for Sundays)
- Must have a safe driving history for the last three years
- Proficient with AHA, HSI, ARC, instructional & sales tools, and Enrollware

RLS Duties & Responsibilities (approx. 40-45 hours per week, up to 6 days)

- Honor our company mission, vision, and values
- Deliver onsite and open enrollment provider and instructor courses via AHA, HSI, ARC, AVERT, and other curriculum as assigned
- Deliver AEDs, accessories, training equipment, and supplies to a variety of locations around the region as assigned
- Complete an average minimum of three (3) sales contacts per working day (schedule around classes)
- Focus on growing our company, services, and product sales
- Complete all required course paperwork within required timelines
- Assist and complete special projects as assigned



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- Attend continuing education, company training, meetings and events as assigned
- Mentor other instructors and be a brand ambassador
- Install and inspect AEDs and accessories as assigned
- Maintain all assigned equipment and supplies in excellent working order
- Communicate effectively with company leadership, team members, clients, students, and stakeholders

Reporting

The RLS reports directly to the National Training Services Director (NTSD). The NTSD will schedule the RLS as needed to fulfill company assignments alongside the Training Services Coordinator.

Work Schedule

- The RLS receives a competitive salary every two weeks regardless of the number of class / work assignments. The RLS is subject to work anytime as scheduled between Monday - Saturday each week based on the assignments issued to him/her by the NTSD / Training Services Coordinator. The RLS WILL NOT BE REQUIRED TO WORK SUNDAY. All travel beyond 30 minutes to/from the RLS's place of residence will be counted as part of the workday.

BENEFITS (effective immediately)

- 15 Days Paid Time Off (PTO) – PTO prorated for first year based on start date
- 11 paid company holidays
- 1 paid Serve Day
- 1 Scheduled-Day-Off (SDO) per month
- Paid initial in-service training / orientation at HQ
- Company-issued computer / iPad / equipment / supplies / mobile hotspot
- Company-paid hotels and airfare for approved travel
- Company-issued credit card
- Professional development opportunities
- Training and certification on all disciplines / instructor with AHA, ARC, and HSI
- Company-issued AED and bleeding control kit
- \$50/month phone and technology stipend (\$600/yr benefit)
- Company-issued uniforms shirts / jackets / hats
- Company-provided Professional and General Liability Insurance
- Company-provided Workers Compensation Insurance
- Blue Cross / Blue Shield of Alabama Health, Dental, and Vision Insurance (Company pays 100% of single coverage)



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- 401(k) plan with up to 3% employer match (eligible after first 90 days)
- Take-home company vehicle and fuel for both company and personal use
- 100% of equipment issued by the company
- Annual Christmas Party
- Annual GoRescue Team Retreat
- Unlimited FREE snacks and drinks at our Training Centers and HQ
- Flexible scheduling based on the needs of the company

Compensation

The positional compensation plan is as a W-2 EMPLOYEE as follows:

- Competitive pay
- Step raise after successful completion of 90-day probationary period
- Annual step raises based on performance.
- Aggressive percent of commissions on all items sold



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