



GoRescueTM
a family of lifesaving brands



**Regional Lifesaving Specialist
(CPR Instructor)
Positional Plan
FULL-TIME**

**Email your Resume / CV to
Lynda@GoRescue.com with a
paragraph of why you think you
are the **BEST** fit for the position.**

OPEN UNTIL FILLED

Mission

To empower and equip people with lifesaving solutions by making their experience easy, engaging, and effective.

Vision

Deliver exceptional lifesaving solutions.

CORE Values

Honor God

Excellence in service

Balanced living

Stewardship through accountability

Motto

Lifesaving Made Easy TM

Regional Lifesaving Specialist Position Summary

The Regional Lifesaving Specialist (RLS) plays an integral role in the daily operational efficiency of GoRescue. The RLS will be utilized to fulfill a variety of onsite and open enrollment courses for our clients as well as fulfill sales goals, special projects, deliveries, and events/expos as needed. This is a full-time position spanning the needs of our company funded with a solid hourly salary coupled with aggressive commission incentives with a full-time schedule.

Minimum Requirements

The ideal candidate should have the following:

- Deeply passionate about fulfilling the mission, vision, and values of company
- Excellent communication and presentation skills
- Associates degree or equivalent (preferred)
- Minimum of one (1) year as an active AHA BLS Instructor in good standing (preferred)
- Experience teaching or assisting with at least twelve (12) CPR courses in the last year (preferred)
- Background in teaching, coaching, educating, or training (preferred)
- Must be willing and able to travel around the region as needed on short notice during assigned weeks
- Must be willing and able to remain overnight (company-paid hotels) as needed on short notice
- Must be able to successfully manage and care for time, travel, scheduling, equipment, and vehicles
- Must be able to work any day or time as needed by the company (except for Sundays)
- Must have a safe driving history for the last three years
- Become proficient with the various CPR training curriculums AHA, HSI, ARC, instructional & sales tools, and Enrollware
- Must be able to install AED cabinets using power drills

Duties & Responsibilities

- Honor our company mission, vision, and values
- Deliver onsite and open enrollment provider and instructor courses via AHA, ASHI, ARC, and other curriculum as assigned
- Deliver AEDs, accessories, training equipment, and supplies to a variety of locations around the region as assigned
- Complete an average minimum of three (3) sales contacts per working day (schedule around classes / activity paid at ½ hour per 3 sales contacts)
- Focus on growing our company, services, and product sales in your assigned area

- Complete all required course paperwork within required timelines
- Assist and complete special projects as assigned
- Attend continuing education, company training, meetings and events as assigned
- Mentor other instructors and be a brand ambassador
- Install and inspect AEDs and accessories as assigned
- Maintain all assigned equipment and supplies in excellent working order
- Communicate effectively with company leadership, team members, clients, students, and stakeholders

Reporting

The RLS reports directly to the National Training Services Director (NTSD). The Training Services Coordinator will schedule the RLS as needed to fulfill company assignments.

Work Schedule

The RLS is a permanent, full-time position that is guaranteed eighty (80) hours paid every two weeks. The RLS is subject to work anytime as scheduled between Monday – Saturday. Any hours beyond 80-hours every two weeks are optional and at the discretion of the RLS if he or she desires to accept those assignments at the overtime rate. **The RLS WILL NOT BE REQUIRED TO WORK SUNDAYS.**

All travel beyond 30 minutes to/from the RLS's place of residence will be counted and logged as hourly work at regular rates of pay. In addition to travel hours, the normal class hours will be the standard for assignments. Here is an example:

- Instructor lives in Birmingham, AL and is assigned a Montgomery area BLS class. Total travel time one-way is 1 hr 30 minutes.
- Logged hours would include 1 hour each way for travel, plus the usual 5 hours allotted for the class (1 hr pre class, 5 hrs teaching, 1 hr post class) = 7 hr day

Compensation

The positional compensation plan is as a W-2 EMPLOYEE as follows:

- Pay starts at \$15.85/hr based on experience - during orientation period (1st 90 days)
- Step raise upon successful completion of orientation period (1st 90 days)
- Annual step raises based on performance
- Hourly work includes travel time, administrative time, teaching time, and 30 minutes per teaching day of sales contact time (3 contacts required for each 3 minutes logged)
- 20% commission (of net profits) on any and all product and service sales generated and closed by the RLS

BENEFITS (effective immediately)

- Three weeks paid time off (PTO)*
- 11 paid company holidays
- Paid initial in-service training / orientation at HQ
- Company-issued computer / iPad / equipment / supplies / mobile hotspot
- Company-paid hotels and airfare for approved travel
- Company-issued credit card
- Professional development opportunities
- Training and certification on all disciplines / instructor with AHA, ARC, and HSI
- Company-issued AED and bleeding control kit
- \$50/month phone and technology stipend (\$600/yr benefit)
- Blue Cross / Blue Shield of Alabama Health, Dental, and Vision Insurance (company pays 100% of single coverage)
- 401(k) with up to 3% employer match (eligible after first 90 days)
- Company-issued uniforms / apparel
- Ability if desired to work beyond 80 hours bi-weekly at overtime rate (1.5 x hourly rate)
- Company-provided Professional and General Liability Insurance
- Company-provided Workers Compensation Insurance
- Take-home company vehicle - for all company-related activities / travel / paid fuel
- 100% of equipment issued by company
- Annual Christmas Party
- Annual GoRescue Team Retreat
- Unlimited FREE snacks and drinks at our Training Centers and HQ
- Flexible scheduling based on the needs of the company

*-Vacation time is pro-rated for year 1 start date.